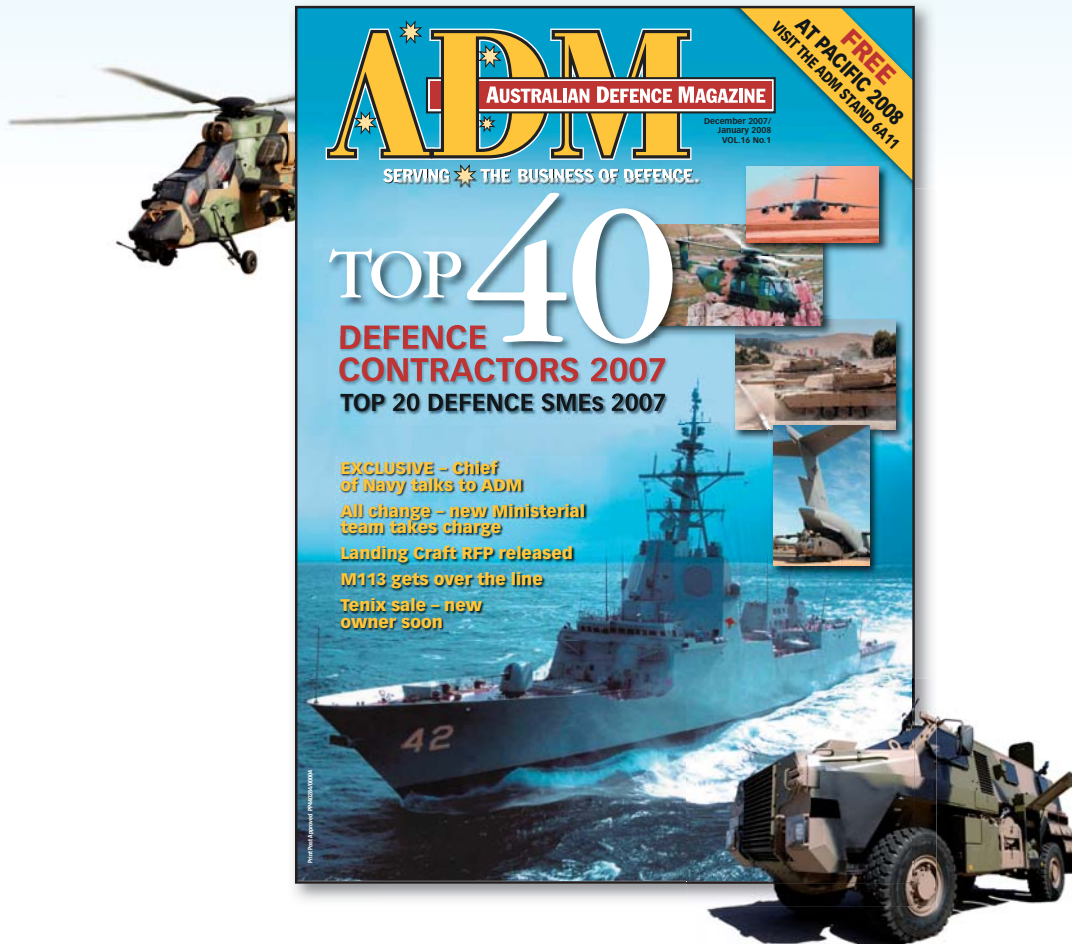


Invitation

to submit your entry for the 2008
TOP 40 DEFENCE CONTRACTORS and **TOP 20 SMEs**
 in Australia and New Zealand



You are invited to submit an entry for your company in ADM's TOP 40 Defence Contractors for 2008 and/or ADM's TOP 20 Defence SMEs.

The TOP 40 Defence Contractors listing has been a feature of ADM's December/January edition for more than 10 years. It has become a valuable and much-sought-after guide to the defence industry in Australia and New Zealand.

It provides the only consolidated information on the value of the defence industry to the domestic economy, reinforcing the value of developing local capability in support of the ADF.

Companies are ranked by turnover in defence-related business for the most recently completed financial year, either as a direct supplier to the Australian and/or New Zealand Defence organisations or

as a sub-contractor to a prime contractor undertaking defence project work.

For further information and an entry form contact:

Judy Hinz
 Tel: 07 3348 6966 Fax: 07 3348 6511
 Email: judyhinz@yaffa.com.au

Entries close: 7 November 2008

ENTRY FORM - TOP 40 DEFENCE CONTRACTORS AND TOP 20 SMEs

SUBMITTING YOUR ENTRY

Complete all the details on this form and return by either post or fax to:

Judy Hinz - Managing Editor, Australian Defence Magazine, PO Box 9165, Wynnum Plaza Qld 4178
Tel 07 3348 6966 **Fax** 07 3348 6511 **Email** judyhinz@yaffa.com.au

Or using our preferred method of submission: Email as a word document to judyhinz@yaffa.com.au using company name in the filename. You **must** declare turnover for consideration in the TOP 40.

Following are the details you will need to provide so that we can consider your company for a ranking in ADM's TOP 40 DEFENCE CONTRACTORS for 2008. The turnover relates to **DEFENCE-RELATED BUSINESS**, as a contractor to the Australian Department of Defence, New Zealand Defence or as a **SUB CONTRACTOR** to a Defence contractor. If your reporting year is different from the standard financial year (July 2007 - June 2008), then we will accept the most recent business figures you have available. TO BE PUBLISHED IN ADM's DEC 2008 / JANUARY 2009 REFERENCE EDITION.

Previous entry available for updating if required.

▷ 2007/2008 Turnover in Aust/NZ Defence Business

▷ Company Name

▷ Address

City State Postcode

▷ Tel ▷ Fax ▷ Web

▷ Key Contacts (*Maximum 3*)

▷ (1)

▷ (2)

▷ (3)

▷ No. of Employees	▷ Ownership Status	e.g. Public Company, listed on ASX, etc...
--------------------	--------------------	--

▷ Current DEFENCE Contracts

(Please be succinct - if insufficient space, please attach details)

▷ Areas of Interest in Defence - Related Work and/or Projects being Bid

(Please be succinct - if insufficient space, please attach details)

▷ SMEs Only

Please indicate if you qualify as an SME (✓)

▷ Yes ▷ No

▷ Are you an ANZ SME?

▷ Yes ▷ No

SME DEFINITION: A business registered in Australia and/or New Zealand that employs less than the full time equivalent of 200 persons.

ANZ SME DEFINITION: Company which is wholly Australian or New Zealand owned and fulfills the SME definition.

▷ Entry Authorised by ▷ Position

▷ Tel ▷ Email

ENTRIES CLOSE 7 NOVEMBER 2008